# JUP LEADER IN ENTERTAINMENT

**2025 Investor Relations** 

# **1Q25 FINANCE RESULT**



### Recorded Quarterly Revenue 140.8 BN (yoy+3.1%), Operating Profit 19.6 BN (yoy-41.6%), Net Profit 69.3 BN (yoy+120.2%)

(BN KRW)	2025 Q1	2024 Q1	Growth (yoy)	Differences	
Revenue	140.8	136.5	3.1%	4.3	
cogs	89.1	75.8	17.5%	13.2	
Gross Profit	51.7	60.7	-14.8%	(9.0)	
SG&A	32.1	27.1	18.4%	5.0	
Operating Profit	19.6	33.6	-41.6%	(14.0)	
Other Gain & Losses	77.4	5.3	1370.7%	72.1	
Net Profit	69.3	31.5	120.2%	37.8	

### ► Absence of major artists' album releases and large-scale concerts / MD growth from Japan

- 1) Music sales contraction from major artists' absence of activities
  [Physical] New releases from early-stage artists (NMIXX, KickFlip, ITZY Yeji, Xdinray Heroes, etc.) 29.7 BN yoy-3.8%
- 2) Decreased Concerts REV from lack of large-scale tours & JP accounting change / Increased Appearances REV [Concerts] Stray Kids world tour (4 times), TWICE MISAMO (2 times), and DAY6 world tour, etc. 21.7 BN yoy-26.3% [Appearances] Appearances 8.8 BN yoy+86.1% including NMIXX fan concerts, Stray Kids fan meetings, etc. [Ads] Ads 9.0 BN yoy+14.6% from expansion of artists awareness
- 3) Increased MD revenue from Japan MD expansion
  [MD] Japan concerts & online MD (19.0 BN), Stray Kids domestic fan meetings MD, etc. 32.7 BN yoy+37.1%

### **▶** Decreased OP from early-stage artists' album releases & absence of large-scale concerts

- 1) GPM 36.7% (yoy-7.7%pt): Contraction from increased contents production and artist fee
  - Contents Production 26.3BN yoy+53.8%, album releases by early-stage artists and Korea concert production costs
  - Artist Fee 34.3BN yoy+16.4%, artist contract renewal impact

[Streaming] Decrease in domestic/overseas streaming 15.0 BN yoy-5.5%

- 2) OPM 13.9% (yoy-10.7%pt): Increased SG&A including one-off INNIT production cost 1.7BN
- 3) NP: Sales of DearU shares led to increase in Share of Profit of Associates and JVs

# 2025 & Future Outlook



2025 & Future Outlook 2025 JYP Investor Relations

Strengthened artists' global presence by large-scale tours, Line-up expansion through development of global & localized artists, Cost optimization of subsidiaries' business & Platform internalization/integration to heighten fan experience

### **Key Artist Activities and Plans**

[DAY6] Hosting the largest world tour (45 times in 23 cities); Sold out all 6 shows in 360° KSPO dome in May; Released digital single & more activities planned throughout the year

[TWICE] 2025 world tour expected; To perform as a headliner at 'Lollapalooza Chicago,'; Diversified activities (group, unit, solo); Active collaboration with global artists

[Stray Kids] Hosting the largest K-POP world tour (over 2.2M audiences) with 55 times in 34 cities; 2 albums and Korea encore show planned in 2025; 20M YouTube subscribers;

The first K-POP group to with 5 albums certified Gold by RIAA; Ranked #1 on Billboard 200 for 6 consecutive albums & 3 times consecutively on Billboard Hot 100

[ITZY] Diversified activities including Yeji Solo; planning a comeback with mini album in June; upcoming albums and tours planned in 2025

[NMIXX] Hosting 2nd fan concerts in LATAM/Asia/China Region/Oceania, etc. (20 times in 12 cities); Enhancing global presence including performing at the festival in North America

[KickFlip] 2nd mini album on 5/26; Plan to perform at 'Lollapalooza Chicago,'; Continuous activities targeting domestic & global core fandoms

[NiziU] Released global single and Japan mini album; "NiziU Live with U 2025" & "2026" concerts in 25 H2 (25 cities) & fan concerts in China Region in June

[NEXZ] Released 2nd mini album; Japan live tour planned from June (18 times); Gold Disc Awards (Best 5 New Artist); Launched character MD (NEXZOO & FOX2Y) and official light sticks

[CIIU] Released 1st digital single and digital contents on Chinese SNS platform; Continuous local activities planned including Chinese local music festivals; official debut in H2

[Others] VCHA comeback planned with localized contents, L2K and new artists in 2026

### **Investment in Business Optimization for Mid-to-Long Term Growth**

[Core-Biz] Strengthened multi-label system; Change in content decision making process & structure; Strengthened key personnel in creative roles; IP Diversification

[Blue Garage/MD] Decrease # of offline pop-up; Enhancement of licensing business; Expansion of character MD & categories; business structure optimization

[Blue Garage/Platform] Completion of platform internalization and integration to FANS SHOP; Strengthen profitability and fan experience through paid membership BM

**2025 & Future Outlook** 

# **Physical Album**

	Date	Artist	Content	
	1/20	KickFlip	Debut Mini	
	3/10	ITZY Yeji	Solo Mini	
Q1	3/17	NMIXX	Mini	
	3/24	Xdinary Heroes	Mini	
	3/31	NiziU	Single	
	4/28	NEXZ	Mini	
Q2	5/26	KickFlip	Mini	
	6/9	ITZY	Mini	
	Q3 TBA			
Q4 TBA				
2025 Total Physical Album Releases			20+	

 $<sup>^{\</sup>ast}$  Above table includes publicly announced global (ex-Japan) albums as of as of May 14th, and is subject to modification.

### **Concerts**

Date	Artist	Location (No. of Concerts)		
DAY6		Taiwan (2), Hong Kong (2), Korea (8), Japan (4), Philippines (1)		
TWICE Misamo		Japan (2)		
Q1	Stray Kids	Hong Kong (2), Chile (2)		
	NiziU	Japan (12)		
	DAY6	Australia (3), New Zealand (1), U.S. (3), Japan (2), Indonesia (1), Korea (6)		
Q2	Stray Kids	Brazil (3), Peru (1), Mexico (2), Japan (4), U.S. (12), Canada (1)		
Q2	Xdinary Heroes	Korea (5), Thailand (1), Malaysia (1), Indonesia (2)		
	NEXZ	Japan (7)		
	Stray Kids	Netherlands (1), Germany (1), U.K. (2), Spain (2), France (2), Italy (1)		
0.2	Xdinary Heroes	Taiwan (1), Korea (1), Singapore (1), United States (6)		
Q3	NiziU	Japan (TBA)		
	NEXZ	Japan (11)		
Q4	NiziU	Japan (TBA)		
	2025 Total Concerts	210+		
	2025 Total Audiences	3M+		

<sup>\*</sup> Above table includes publicly announced concerts, as of May 14<sup>th</sup>, 2025 and is subject to modification.

<sup>\*</sup> NMIXX fan concerts will be reflected in Appearances segment.

Artists	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
2PM	CR			CR						CR	
DAY6	Debut							CR			
TWICE	Debut							CR			
Stray Kids				Debut							CR
ITZY					Debut						
NiziU (Japan)						Debut					
Xdinary Heroes							Debut				
NMIXX								Debut			
VCHA (USA)										Debut	
NEXZ (Japan)										Debut	
KickFlip											Debut
CIIU (China)											Debut (H2)

CR: Contract Renewed / E : Expected
Orange font: Global localization project

# Statement of Financial Position - Consolidated (B/S)

(Unit: KRW BN)

	2025 (Q1)	2024	2023
Current Assets	396.4	362.3	368.8
Non-current Assets	344.9	316.5	202.8
Total Assets	741.3	678.8	571.5
Current Liabilities	183.3	174.8	154.3
Non-current Liabilities	21.7	21.1	19.1
Total Liabilities	205.0	195.9	173.5
Capital	18.0	18.0	18.0
Capital Surplus	79.1	79.1	78.2
Treasury Stock	(10.8)	(10.8)	(10.5)
Retained Earnings	441.4	389.5	310.8
Equity attributable to the owners of the Parent Company	532.1	478.6	394.0
Total Equity	536.3	482.9	398.0

## Statement of Comprehensive Income - Consolidated (P/L)

(Unit: KRW BN)

	2025 (Q1)	2024	2023
Revenue	140.8	601.8	566.5
Cost of Sales	89.1	345.4	298.2
Gross Profit	51.7	256.4	268.3
Selling and Administrative Expenses	32.1	128.1	98.8
Operating Income (Loss)	19.6	128.3	169.4
Other Non-operating Income/Expenses	(0.8)	(3.5)	(5.9)
Financial Income/Expenses	3.9	8.9	(11.7)
Share of Profit(Loss) of Associates and JVs	74.3	2.5	3.8
Profit Before Income Tax	97.0	136.2	155.7
Income Tax Expense	27.7	38.4	50.7
Net Profit (Loss)	69.3	97.7	105.0